

TAMALPAIS LANDS COLLABORATIVE
Financial Update - October 1, 2015 thru June 30, 2016

| | FY2016 Annual Forecast | Year to Date | Current Annual Projection |
|---|---------------------------------------|-------------------------|--|
| INCOME | | | |
| Carry Forward from FY2015 | 401,389 | 401,389 | 401,389 |
| Individual Gifts | 700,000 | 130,217 | 350,096 |
| Corporate Giving | 75,000 | 10,645 | 75,000 |
| Foundation Grants ¹ | 296,000 | 202,500 | 346,000 |
| Government Grants | 413,000 | 38,554 | 38,554 |
| Redwood Creek Watershed Collaborative ² | 80,400 | 125,400 | 155,400 |
| TOTAL INCOME | 1,965,789 | 908,704 | 1,366,439 |
| EXPENSES | | | |
| <u>Community & Conservation Programs</u> | | | |
| Community Stewardship & Youth Programs | 254,500 | 150,878 | 241,150 |
| Conservation Management Program | 242,000 | 104,930 | 196,310 |
| Science Symposia Series & Conferences | 45,000 | - | - |
| Citizen (Community) Science | 54,000 | - | - |
| Summer Learning Program (CSPF) | - | 7,439 | 18,952 |
| | 595,500 | 263,247 | 456,412 |
| <u>Initiative Development, Infrastructure and Staffing</u> | | | |
| Staff Support | 35,006 | 28,498 | 35,006 |
| Marin Office Equipment & Supplies | 101,500 | 32,663 | 86,500 |
| Initiative Development & Design | 85,000 | 7,000 | 65,000 |
| Partnership Research and Systems Development | 171,000 | 93,545 | 120,000 |
| Graphic Design and Website Management Support | 50,000 | 2,329 | 50,000 |
| Material Development & Production | 37,500 | 23,084 | 50,000 |
| Reporting & Documentation | 30,000 | 1,250 | 30,000 |
| Events & Meetings | 31,500 | 50,177 | 54,000 |
| | 541,506 | 238,546 | 490,506 |
| <u>Priority Projects - Signature Trail Corridors³</u> | | | |
| Improved Wayfinding - Assessment & Installation | 103,000 | - | 30,000 |
| Mobile Trailhead | 75,000 | 10,433 | 15,000 |
| Community Trailheads | 65,000 | - | - |
| Redwood Creek Trail Re-alignment Planning | 85,000 | 57,235 | 85,000 |
| Redwood Creek Trail Re-alignment Implementation | 40,000 | - | - |
| | 368,000 | 67,667 | 130,000 |
| <u>Priority Projects - Legacy Projects³</u> | | | |
| West Peak Feasibility Study ⁴ | 75,000 | - | 25,000 |
| Potrero Meadow Restoration | 65,000 | - | - |
| Forest Resiliency Strategy & Pilot Project Development ⁴ | - | - | - |
| Large Scale Inventories ² | 145,400 | 19,678 | 38,500 |
| Log Cabin ⁴ | - | - | - |
| | 285,400 | 19,678 | 63,500 |
| TOTAL EXPENSES | 1,790,406 | 589,139 | 1,140,418 |
| NET OPERATING SURPLUS | 175,383 | 319,566 | 226,021 |

¹Only reporting cash in hand of \$167,400 for Bechtel Grant (total grant amount is \$440,000).

²Redwood Creek Watershed Collaborative Funds.

³Potential Projects are contingent on complete project-specific grant/foundation/agency funding and will only be implemented if funds are available & with appropriate board approval of agency budgets. Projects may be implemented by the Parks Conservancy or by Agency Partners.

⁴Project undertaking subject to Marin Municipal Water District (MMWD) board review and approval.